

Osage County

Estimated Economic Impact of Agriculture, Food, and Food Processing Sectors 6/11/2018

Using the most recent IMPLAN data available (2016) adjusted for 2018, 18 agriculture, food, and food processing sectors were analyzed to determine their overall contribution to the Osage County economy.¹

These 18 sectors have a total direct output of approximately \$135.7 million and support 1,127 jobs in Osage County. Running the model for all 18 sectors simultaneously produces the following results:

Agriculture, Food, and Food Processing Sector Contribution to Overall Osage County Economy									
Impact Type ²	Employment	% Employment	Total Value Added ³	Total Value Added % of Gross Regional Product ⁴	Output ⁵	Output % of Gross Regional Product			
Direct Effect	1126.8	18.93%	\$31,439,191	11.04%	\$135,687,830	47.66%			
Indirect Effect	156.4	2.63%	\$7,626,189	2.68%	\$15,831,709	5.56%			
Induced Effect	27.5	0.46%	\$1,776,228	0.62%	\$3,367,379	1.18%			
Total Effect	1310.7	22.01%	\$40,841,608	14.35%	\$154,886,918	54.41%			

As shown in the above table, agriculture, food, and food processing sectors support 1,311 jobs, or 22.01% of the entire workforce in the county. These sectors provide a total economic contribution of approximately \$154.9 million, roughly 54.41% of the economy.

Another metric used to calculate the importance of sectors in an economy is their value added as a percentage of GRP. Total value added by the 18 agriculture, food, and food processing sectors is approximately \$40.8 million, or 14.35% of the GRP. This indicates that personal income, business income, and taxes generated by these sectors account for 14.35% of the total economy.

The following tables document the top industries affected by employment and output, as well as a listing of all industries that were analyzed.

¹ Article on building a contribution analysis in IMPLAN that avoids double counting: http://www.implan.com/index.php?option=com_content&view=article&id=660%3A660&catid=253%3AKB33&Itemid=70

² Direct, indirect, and induced effects sum together to estimate the total economic contribution in the state. **Direct effects** capture the contribution from agricultural and food products. **Indirect effects** capture the economic benefit from farms and agricultural businesses purchasing inputs from supporting industries within the state. **Induced effects** capture the benefits created when employees of farms, agricultural businesses, and the supporting industries spend their wages on goods and services within the state.

³ Value added = labor income + indirect business taxes + other property type income.

⁴ GRP = final demand of households + governments expenditures + capital + exports - imports - institutional sales.

⁵ Output = intermediate inputs + value added.

In the top ten agriculture, food, and food processing sectors by employment, the beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming sector is the top employer with **724 employees**. This table also shows the amount of jobs that are created by the agriculture industry in Osage County.

Top Ten Agriculture, Food, and Food Processing Sectors by Employment				
Sector	Total Employment	Total Output		
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	723.7	\$43,741,408		
All other crop farming	85.3	\$3,420,341		
Landscape and horticultural services	83.6	\$2,637,914		
Grain farming	61.5	\$11,855,554		
Oilseed farming	59.8	\$32,851,197		
Support activities for agriculture and forestry	50.8	\$2,540,285		
Animal, except poultry, slaughtering	40.5	\$28,295,699		
Veterinary services	24.1	\$2,126,556		
Truck transportation	20.1	\$2,833,423		
Dairy cattle and milk production	18.9	\$5,521,445		

The beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming sector directly contributes approximately \$43.7 million to the Osage County economy. The table below also shows the amount of revenue that is generated in other industries by having a strong agriculture industry.

Top Ten Agriculture, Food, and Food Processing Sectors by Output				
Sector	Total Employment	Total Output		
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	723.7	\$43,741,408		
Oilseed farming	59.8	\$32,851,197		
Animal, except poultry, slaughtering	40.5	\$28,295,699		
Grain farming	61.5	\$11,855,554		
Dairy cattle and milk production	18.9	\$5,521,445		
All other crop farming	85.3	\$3,420,341		
Farm machinery and equipment manufacturing	8.1	\$3,057,964		
Wholesale trade	16.3	\$2,961,782		
Truck transportation	20.1	\$2,833,423		
Landscape and horticultural services	83.6	\$2,637,914		

Below is a summary of all agriculture data with employment levels and output level. These values can tell how many jobs are represented by each agriculture, food, and food processing sector and the output they contributed to the Osage County economy.

All Agriculture, Food, and Food Processing Sectors					
Sector	Total Employment	Total Output			
Oilseed farming	59.8	\$32,851,196.84			
Grain farming	61.5	\$11,855,553.82			
Vegetable and melon farming	2.0	\$294,589.94			
Fruit farming	0.5	\$34,703.00			
Tree nut farming	0.0	\$21.74			
Greenhouse, nursery, and floriculture production	3.3	\$354,963.25			
All other crop farming	85.3	\$3,420,341.31			
Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming	723.7	\$43,741,407.51			
Dairy cattle and milk production	18.9	\$5,521,444.58			
Poultry and egg production	0.7	\$392,225.16			
Animal production, except cattle and poultry and eggs	7.9	\$539,320.85			
Commercial hunting and trapping	2.1	\$42,893.13			
Animal, except poultry, slaughtering	40.5	\$28,295,698.67			
Bread and bakery product, except frozen, manufacturing	4.5	\$484,621.16			
Frozen cakes and other pastries manufacturing	0.2	\$36,415.84			
Farm machinery and equipment manufacturing	8.1	\$3,057,963.78			
Veterinary services	24.1	\$2,126,556.02			
Landscape and horticultural services	83.6	\$2,637,913.78			

All 105 counties in Kansas have an IMPLAN model and an agriculture, food, and food processing contribution summary. These values do not factor in the retail environment of food sales. Food retail is important, but in order to provide the most accurate picture of what production agricultural and processing contributes to Osage County, the retail sector was omitted.